



Inchcape Corporate

Prestige Choice, Premium Service

The right vehicles, at the right time, for the right cost.

The complete vehicle supply solution

Designed to support fleets of 75 vehicles or more, Inchcape Corporate can provide you with a flexible and bespoke single point of contact for all aspects of new vehicle supply for your company.

Representing the best premium car brands in the world, our strong manufacturer relationships ensure a smooth, comprehensive solution that fits your business requirements.

Offering national coverage, our team can offer local levels of service and a personal touch – wherever your business and drivers are based.

Utilising our dedicated fleet fulfilment centres and supported by a team of award-winning fleet professionals, we will offer a vehicle supply solution that is tailored to your needs.

INTRODUCING INCHCAPE CORPORATE

Born from the strength and pedigree of our retail network, Inchcape Corporate has been created to offer a dedicated, multi-brand fleet channel to deliver the consistency and specialist requirements faced by business users.



Our specialist teams can provide you with:



New vehicle supply



A dedicated relationship owner who will strive to be competitive, proactive, and to add value at every opportunity



The highest levels of service, end-to-end delivery and superb customer experience



A passionate team of professionals, evident in our status as the No. 1 Sunday Times Best Big Company to Work For 2016

Our customer-first commitment

The Inchcape group of companies has one core purpose – shared throughout our business worldwide: **“To create an incredible customer experience for the best car brands in the world.”**

Supporting this purpose are our core values – values that are living, shared beliefs, demonstrated by each and every Inchcape employee in their day-to-day activities.



CUSTOMERS ARE THE HEART OF OUR BUSINESS.



Tailor made for your business

Our dedicated and experienced team of Regional Business Development Managers will be on hand to support you every step of the way.

If you are looking for guidance or advice on any element of your business vehicle supply operation, from taxation issues and cost saving to funding options, our impartial team at Inchcape Corporate can offer professional consultancy services using their fleet expertise to create the perfect fit.

We have a long and well-established history in fleet vehicle supply. Thanks to the strength and scale of the Inchcape Retail Group, you will find solutions that are truly tailored to your requirements.



A TRULY BESPOKE VEHICLE SUPPLY SERVICE THAT MEETS THE SPECIFIC NEEDS OF YOUR BUSINESS.



The Premium Vehicle Choice

Inchcape Corporate offers a diverse portfolio of the world's leading car brands in the fast growing luxury and premium segment.

The strength of our relationship with these brand partners enables you access to information on products and services.

Inchcape Corporate will offer you:

-  **A premium** selection of vehicles
-  **Impeccable** service levels
-  **Direct access** to one of the UK's largest premium brand dealer groups
-  Reassurance and reliability
-  **A desirable** and rewarding fleet offering
-  **Low emission** vehicle solutions and advice

YOUR SINGLE POINT OF CONTACT TO ONE OF THE LARGEST SELECTIONS OF PREMIUM VEHICLES IN THE UK.



A relationship built on trust



Inchcape Corporate are committed to developing long lasting business partnerships. Business is a relationship, and as with any relationship, trust is the foundation.

This is why we strive to ensure that our customers receive the very best levels of service, providing you with a personalised communication plan, service level agreement based on your individual business requirements, and a dedicated and supportive partner in fleet.

Our expert team will take time to understand your business, and ensure you get the right advice at the right time.

INDEPENDENT,
STRATEGIC FLEET
ADVICE IS OF
THE UTMOST
IMPORTANCE TO
YOU - AND WE
UNDERSTAND
THAT.

Our recommendations on funding are truly independent and based on your specific circumstances.

Working directly with all major leasing companies, our recommendations are unbiased and based purely on your specific requirements.

Our products and services

All customers have their own unique business challenges, and that's why our portfolio of premium brands and value added services can be fully tailored to deliver your perfect fleet vehicle supply solution.



Impartial consultancy

Our highly trained national team are on hand to review your fleet policy, working with the demands of your business to ensure you get the right vehicles, introductions to funding partners and manufacturer discounts. Reviews are set at intervals chosen by you – a truly tailored consultancy.



Added peace of mind

From Lease Gap Insurance to Alloy Wheel and tyre insurance, you will benefit from a range of products that complement your policy and help reduce unforeseen costs.



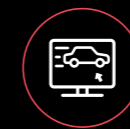
Vehicle Health Checks

Utilising the size of the Inchcape Retail group, you will have access to Vehicle Health Checks – keeping your drivers safe and on the road.



Access to demonstrators

Your test drive is important. With access to over 400 demonstrator vehicles across our brands and utilising our unique 'Drive It Your Way' testing method, we can support you directly or via your chosen leasing partner to ensure an easy and quick process.



Handover videos

Supporting your drivers is something we take great pride in. To ensure they get the most from their vehicle from the first day, we can arrange to have a handover video sent directly to the driver in advance of their delivery to cover the most important aspects of their new vehicle.

Inchcape Affinity

Inchcape Affinity is a unique offering allowing you, as our corporate customer, to share the benefits of our relationship with your valued employees.

It allows direct access to the best personal lease deals nationwide, with the support of our experienced team at no extra cost to you.

Using our unique website created exclusively for our Affinity programme, your employees have instant access to exceptional private leasing offers on prestige vehicles with less hassle and more reward.

A complimentary service.

EXCLUSIVE TO YOU.



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